



## Joe Zhou

Head of Research, Shanghai and East China  
Residential Market, JLL

## 周志锋

仲量联行  
上海和华东区研究部总监

Joe Zhou is the Head of Research for JLL in Shanghai and East China. He works with a team of 16 researchers in Shanghai, Wuhan and Nanjing to cover the office, retail, residential, and industrial property sectors in the key cities in East China. He is responsible for writing and coordinating JLL's regular research publications, and focuses on tracking and analyzing government policies and economic data and updates internal and external clients on the implications of related economic or policy changes.

He is also responsible for coordinating various for-free projects the firm undertakes on behalf of key clients such as GIC, Swire Properties, CapitaLand, Tishman Speyer, Ascendas, CITIC Capital, Goodman, Blackstone, Blackrock, Carlyle, Macquarie, Harvest Capital, Lend Lease, Grosvenor, Mapletree, ARA, Mitsui Fudosan, Vanke, Wharf, Ping An, China Life and Taikang.

Joe joined JLL's Research team in Shanghai in 2005, bringing with him his in-depth experience in market research and development consultancy studies. Throughout his career, Joe has participated in numerous project feasibility studies, property development appraisals, and property valuations.

Joe holds two post-graduate degrees: one is a Master's Degree in Construction Economics and Management from University College of London (UCL), while the other is a Master's Degree in Housing from London School of Economics and Political Science (LSE). Joe also has a Bachelor's Degree in Civil Engineering from Shanghai Tongji University.

周志锋先生目前是仲量联行上海和华东区研究部总监。他与分布在上海、武汉和南京办公室的 16 位研究部同事一起致力于中国华东地区主要城市的办公楼、零售、住宅及工业区市场的研究分析工作。周先生负责撰写并协调仲量联行定期研究刊物，还包括跟踪中国政府政策和经济动态，为业主、投资者和租户在相关领域作出决策提供顾问服务。

此外，周先生还负责仲量联行研究部的顾问咨询服务。其主要服务的客户包括新加坡政府投资、太古地产、凯德置地、美国铁狮门、腾飞集团、中信资本、嘉民集团、黑石集团、贝莱德、凯雷集团、麦格理集团、汉威资本、联实集团、高富诺、丰树、ARA 资产管理、三井不动产、万科、香港九龙仓、平安、中国人寿、泰康人寿等。

周志锋先生于 2005 年加入仲量联行研究部。加入仲量联行以前，周志锋先生曾在多家房地产投资和建筑公司工作。周先生在市场研究和项目开发咨询方面拥有丰富经验。

周志锋先生拥有伦敦政治经济学院和伦敦大学学院理学双硕士学位，专业分别为住房学和建筑经济与管理。周志锋先生还拥有同济大学工学学士学位，专业为建筑工程。