

Multi-asset quant

The fragility of benchmark risk premia estimates

Global Markets Research

Tony Morris
Global Head of Quantitative Strategies

STRICTLY PRIVATE AND CONFIDENTIAL



The fragile assumptions about benchmark risk premia

Asset class	Assumed return (10-15 year horizon)	Risk premia over cash**
Equities	Inflation* + 525bp	725bp
Duration	Inflation* + 200bp	400bp
Credit	Inflation* + 275bp	475bp
Commodities	Inflation* + 150bp	350bp
FX	Not considered to be an asset class	?

^{*} Inflation assumed to be 225bp

^{**} Cash assumed to be 25bp



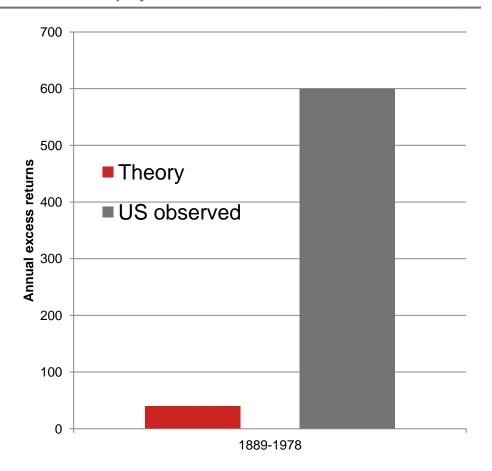
A theoretical problem—the equity risk premium puzzle

Mehra – Prescott showed standard models could justify only 40bppa

Theory suggests a lower return for equities

Historical US equity returns exceed the theoretical value

In addition, the economies are constructed to display equilibrium consumption growth rates with the same mean, variance and serial correlation as those observed for the U.S. economy in the 1889–1978 period. We find that for such economies, the average real annual yield on equity is a maximum of four-tenths of a percent higher than that on short-term debt, in sharp contrast to the six percent premium observed. Our results are robust to non-stationarities in the means and variances of the economies' growth processes.





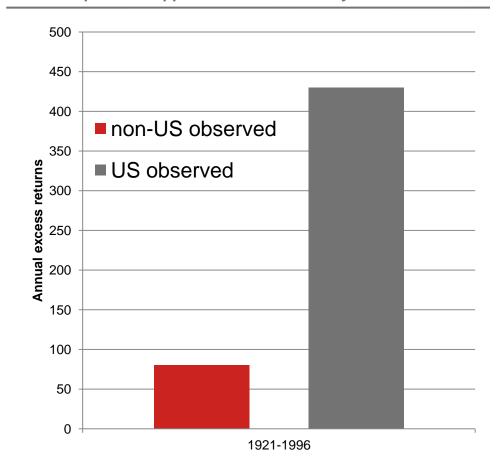
An empirical problem—survivorship bias

Is the American past the world future? Non-US history shows an equity risk premium around 80bppa

Global market excess returns are much closer to the theory

The US experience appears to be an anomaly

Long-term estimates of expected return on equities are typically derived from U.S. data only. There are reasons to suspect, however, that these estimates are subject to survivorship, as the United States is arguably the most successful capitalist system in the world. We collect a database of capital appreciation indexes for 39 markets going back into the 1920s. Over 1921 to 1996, U.S. equities had the highest real return of all countries, at 4.3 percent, versus a median of 0.8 percent for other countries. The high equity premium obtained for U.S. equities therefore appears to be the exception rather than the rule.





The last 15 years looks like the theory in America...

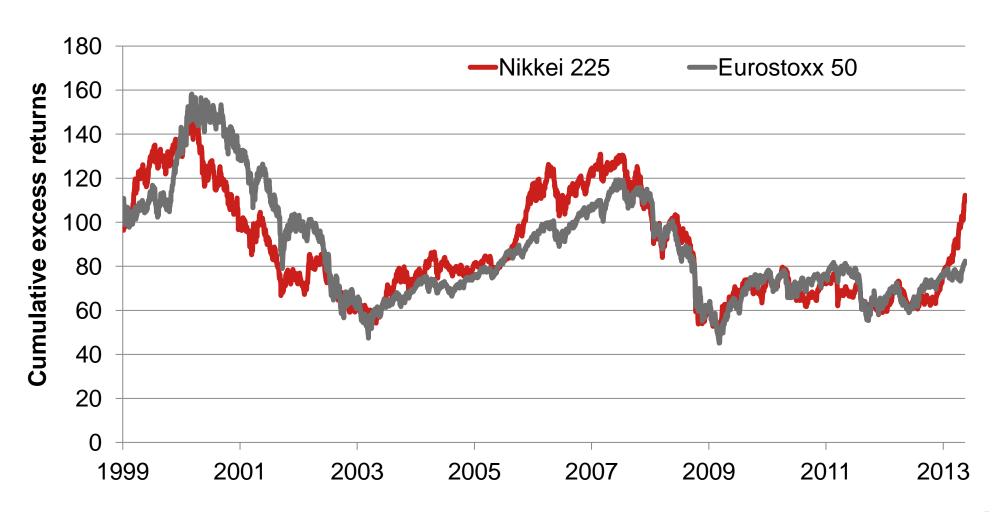
Even recent US experience has not lived up to expectations



4

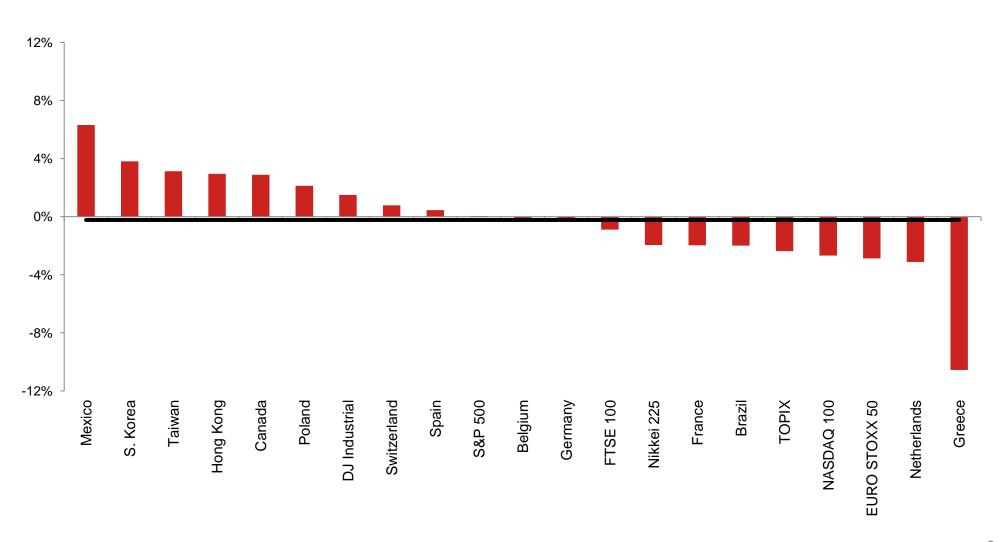


... in Europe and Japan ...





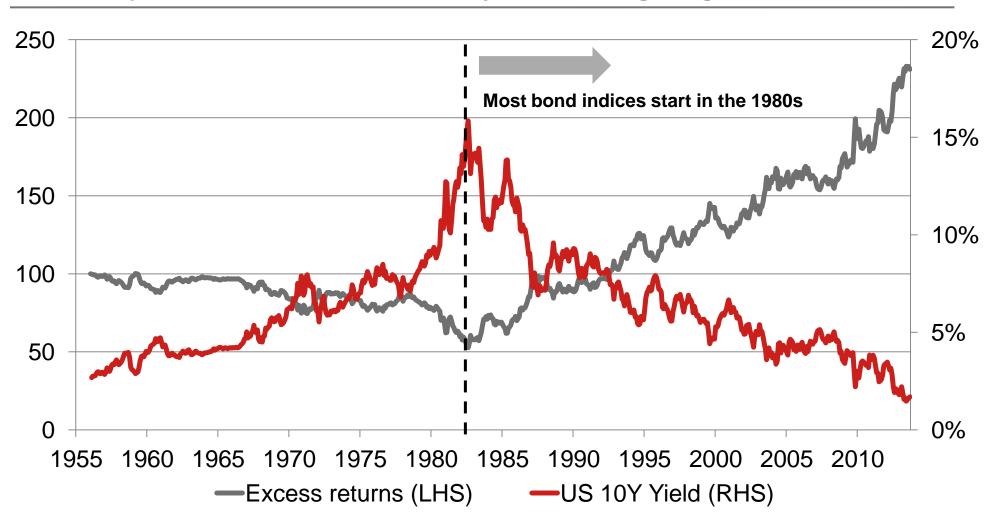
... and in the world at large





Fixed Income risk premia look just as fragile

What are expected returns, conditional on low yields at the beginning?

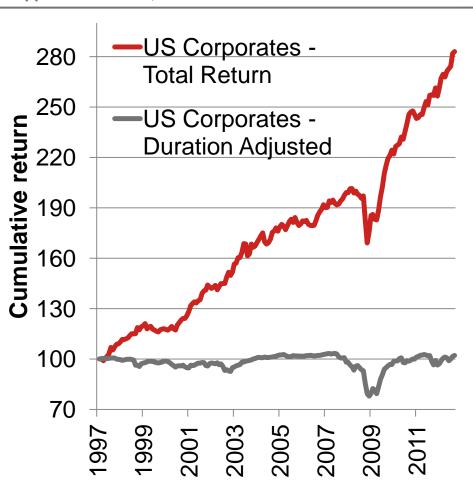




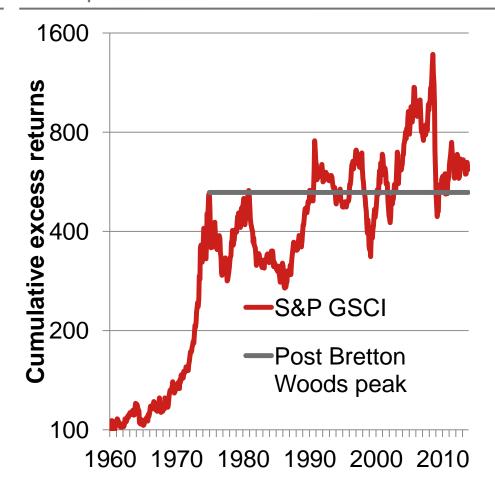
Fragile in both theory and data

Should credit or commodity benchmarks earn a risk premium? Do they show any evidence of having one?

Stripped of duration, credit returns are close to zero



Lots of up and down but commodities also don't add much

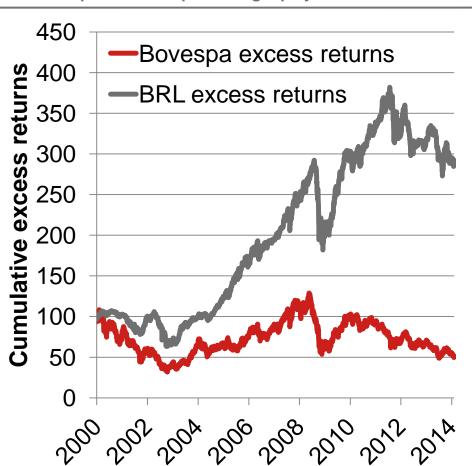




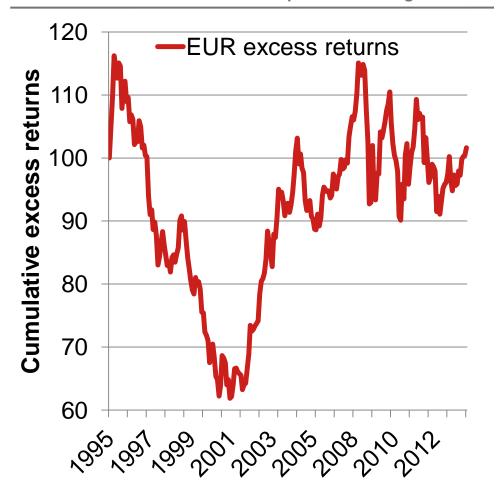
FX risk premia may be the biggest puzzles

Brazil—why should the currency pay a risk premium but not the equity market? EURUSD—should the EUR or the USD earn a risk premium? Does either?

NMFXBRL performs despite failing equity markets



EUR excess returns have been both positive and negative





An answer? Risk premia are time varying, not constant

Theory before 1973

- CAPM derived in one-period context
- Static framework
- Volatility and risk premia taken as given, constant
- Even if risk premia change over time, such changes are not predictable
- Random walk assumed

Theory after 1973

- Single period to multi-period
- Static to dynamic
- Endogenous risk premia and volatility
- Risk premia are time-varying and predictable
- Random walk not necessary for efficient markets, even in theory

INTERNATIONAL ECONOMIC REVIEW Vol. 14. No. 2, June, 1973

RISK AVERSION AND THE MARTINGALE PROPERTY OF STOCK PRICES*

BY STEPHEN F. LEROY

1. INTRODUCTION AND SUMMARY OF CONCLUSIONS

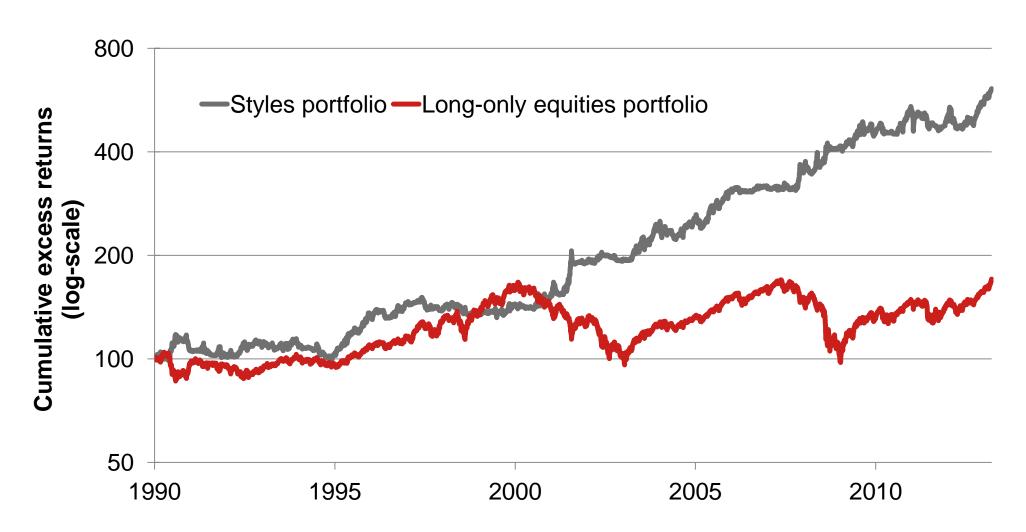
RECENT EMPIRICAL STUDIES of the random properties of stock prices¹ have supported the conclusion that rates of return on stock follow a martingale—i.e., that the expected rate of return on stock conditional on past realized rates of return is always equal to its unconditional expectation. In addition, the martingale property has received theoretical support from recent work by Samuelson [10].² However, Samuelson's result depends on the assumption that investors require an exogenously given expected rate of return. It is natural to inquire whether the martingale property can be derived when the assumption of a given expected rate of return is relaxed. That question will be discussed in this paper.

It it is no longer assumed that the expected rate of return may be taken as given, then it becomes necessary to consider how the expected rate of return is aetermined, and this involves analyzing the relation between the riskiness of stock and the risk-aversion of investors. We are led to consider models of portfolio selection of the type developed by Tobin [13], [14] and Markowitz [6], and the associated models of capital market equilibrium of Sharpe [12] and Lintner [5], since these deal explicitly with this question. However, it is apparent that models of the Sharpe-Lintner type, though they do relate the expected rate of return to the optimizing behavior of risk-averse investors, can cast no light on the martingale question. This is so because these models assume a one-period



Given predictability, long-only is neither necessary nor sufficient

Styles (e.g. carry, value, momentum) are consistent with time-varying risk premia





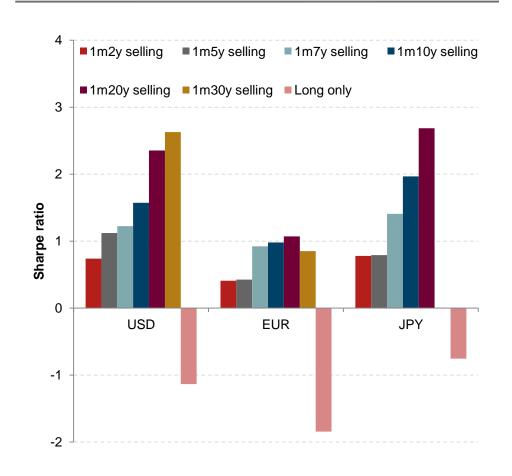
Short gamma is a kind of carry trade

Short volatility has worked well in falling equity and bond markets

Equity volatility selling in Japan has positive excess returns

300 Nikkei 225 Vol Selling 250 Nikkei 225 **Cumulative excess returns** 200 50

Rates volatility selling during rising rates beats long-only





Even the Sage of Omaha trades "WMD"

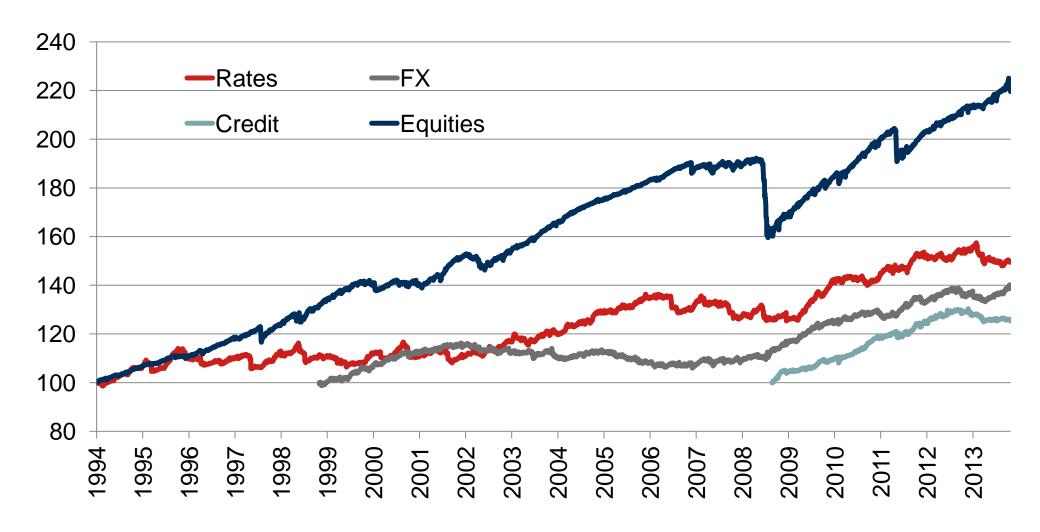
What you think I say versus what I do?

CONFIDENTIAL TREATMENT REQUESTED BY LEHMAN BROTHERS HOLDINGS, INC. CDTR example - Worst of Basket Put Option Upfront premium: \$205 million Lehman Berkshire (option Hathaway Payoff in Worst of Basket Put Option: buyer) (option seller) 1) \$1 billion in S&P500, 2) €774 million in Eurostoxx, or 3) ¥122 billion in NIKKEI 225 ◆ Lehman buys from Berkshire Hathaway an European-style put option in one of three indices: \$1 billion in S&P500, €774 million in Eurostoxx, or ¥122 billion in NIKKEI 225. - Trade Date: 2007 - Expiration Date: 2027 - Upfront Premium: \$205 million - Strikes: At trade date, the option was at-the-money (1,433.79 for S&P500, 4,158.73 for Eurostoxx and 17,441.16 for NIKKEI 225) - Settlement: At expiration date, Lehman will choose the index that will provide the greatest payoff subject to a minimum of zero ◆ Trade is not subject to CSA, and thus, Lehman cannot request margin from Berkshire Hathaway. To account for this counterparty exposure, future cash flows are discounted at LIBOR plus 32 bps rather than LIBOR flat. ◆ The tenor of the option is 20 years; however, listed options only have expiry up to 3 years. The desk has hedged with 10-year OTC options. **LEHMAN BROTHERS** 10



Could volatility today be what equities were in the 1950s?

Volatility risk premia has been profitable

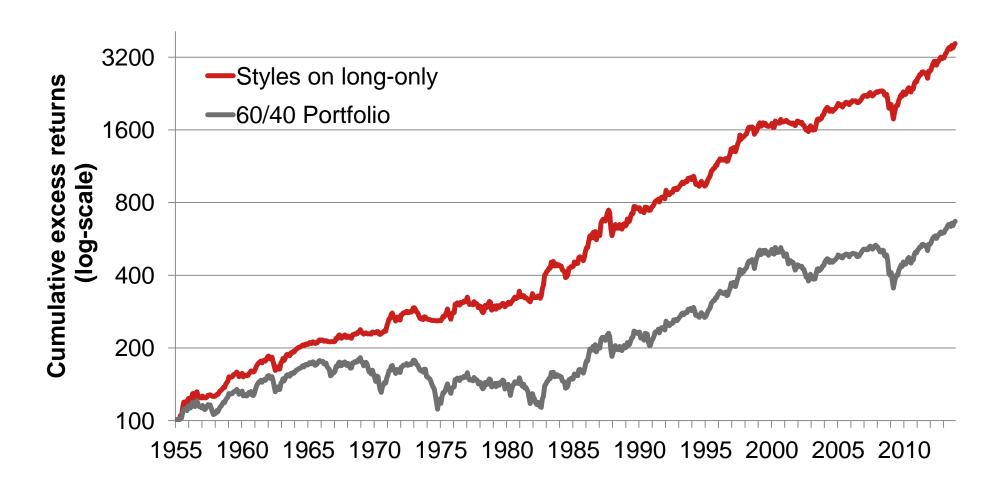


14



Time-varying risk premia, styles, and benchmarks

Estimating risk premia may not be possible or necessary, but change is hard





Disclaimer

This presentation has been prepared by Nomura International plc ("NIplc") as a marketing communication in order to promote investment services. NIplc is authorised by the Prudential Regulation Authority, and regulated by the Financial Conduct Authority and the Prudential Regulation Authority, and is a member of the London Stock Exchange. The products described in this presentation are intended only for investors who are "eligible counterparties" or "professional clients" for the purposes of applicable regulatory rules in the European Economic Area. This presentation is not intended for retail clients and should not be distributed as such. In particular, this presentation is not for distribution in or into the United States of America. This publication has been approved for distribution in Australia by Nomura Australia Ltd, which is authorised and regulated in Australia by the Australian Securities and Investment Commission ("ASIC"). This presentation is subject to the copyright of NIplc. You may not without the prior written consent of NIplc distribute, reproduce, in whole or in part, summarise, quote from or otherwise publicly refer to the contents of this presentation. This presentation is for discussion purposes and contains indicative terms only. Neither of us will be legally bound until we agree to enter into a transaction subject to material terms, which shall be set out in agreed documentation. This presentation does not constitute an offer to sell, or the solicitation of an offer to purchase, any securities. This presentation does not constitute a prospectus and you should not subscribe for any securities referred to in this presentation except on the basis of the information contained in the prospectus (or similar document), which is published in respect of such securities. All opinions and estimates included in this document constitute NIplc's judgment as of this date and are subject to change without notice. There can be no assurance, nor is there any guarantee (implied or otherwise), that any opinions contained in this document related to any forecasts will be met. The information contained herein is believed to be accurate in all respects, but no representation or warranty, expressed or implied, as to its accuracy or completeness is made by any party. Nothing contained herein should be relied upon as a promise or representation as to the future. Information contained in this presentation is not intended to provide, and should not be relied upon for, accounting, legal, or tax advice or investment recommendations. It does not constitute a personal recommendation within the meaning of applicable regulatory rules in the European Economic Area, or take into account the particular investment objectives, financial situations, or needs of individual investors. You should consult your tax, legal and accounting advisers about the issues discussed herein and you shall be responsible for evaluating the risks and merits involved in any investment described in this presentation. Information on any particular tax treatment may not be applicable to your individual circumstance and may be subject to change in the future. NIplc is not your designated investment adviser. The information contained herein is based on sources, which NIplc believes to be reliable, but NIpIc makes no representation or warranty as to its accuracy completeness or correctness. You should place no reliance on the fairness, accuracy, completeness or correctness of the information, projections, analyses and opinions contained in this presentation. The information contained and any opinions expressed herein are subject to change without notification. NIplc gives no assurance or guarantee that forecasts contained in this presentation will be met. Figures presented in this document may refer to the past or simulated past performance. Past and simulated past performance is not a reliable indicator of future performance. Where information contains an indication of future performance, such forecasts are not a reliable indicator of future performance. If the transaction described includes leverage, embedded options forwards or futures, the exchange of currencies, or other structural elements, the value of the transaction, and your exposure, could change more quickly, more frequently or by a greater magnitude (or all three) relative to other derivative transactions or cash market instruments. Generally, all over-the-counter ("OTC") derivative transactions involve the risk of adverse or unanticipated market developments, risk of counterparty default, risk of illiquidity and other risks and may involve the risk of loss due to default or potential default by the issuer of obligations or securities. In certain transactions, counterparties may lose their entire stake or incur an unlimited loss. Foreign currency-denominated securities are subject to fluctuations in exchange rates that could have an adverse effect on the value or price of or income derived from the investment. In addition, investors in securities such as ADRs, the value of which are influenced by foreign currencies, effectively assume currency risk.

The securities described herein may not have been registered under the U.S. Securities Act 1933 and in such a case, may not be offered or sold in the United States or to U.S. persons unless they have been registered under such Act, or except in compliance with an exemption from the registration requirements of such Act.