

Nomura Global Chemical Leaders Conference

Viktor Sekmakas, Executive Vice President

Venice, Italy - March 21, 2013



Forward-Looking Statements

Statements contained herein relating to matters that are not historical facts are forward-looking statements reflecting PPG's current view with respect to future events and financial performance. These matters within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, involve risks and uncertainties that may affect PPG's operations, as discussed in PPG's filings with the Securities and Exchange Commission pursuant to Sections 13(a), 13(c) or 15(d) of the Exchange Act, and the rules and regulations promulgated thereunder. Accordingly, many factors could cause actual results to differ materially from the forward-looking statements contained herein. Such factors include global economic conditions, increasing price and product competition by foreign and domestic competitors, fluctuations in cost and availability of raw materials, the ability to maintain favorable supplier relationships and arrangements, the realization of anticipated cost savings from restructuring initiatives, difficulties in integrating acquired businesses and achieving expected synergies therefrom, economic and political conditions in international markets, the ability to penetrate existing, developing and emerging foreign and domestic markets, foreign exchange rates and fluctuations in such rates, fluctuations in tax rates, the impact of future legislation, the impact of environmental regulations, unexpected business disruptions, and the unpredictability of existing and possible future litigation, including litigation that could result if the asbestos settlement discussed in PPG's filings with the Securities and Exchange Commission does not become effective. This presentation also contains statements about PPG's Agreement to purchase the North American architectural coatings business of AkzoNobel (the "Transaction"). Many factors could cause actual results to differ materially from the company's forward-looking statements with respect to the Transaction, including, the parties' ability to satisfy the conditions to the closing of the Transaction; the parties' ability to complete the Transaction on anticipated terms and schedule, risks relating to the ability of the parties to obtain regulatory approvals for the Transaction, any unforeseen liabilities, future capital expenditures, revenues, expenses, earnings, synergies, economic performance, indebtedness, financial condition, losses and future prospects; business and management strategies for the management, expansion and growth of PPG's operations; PPG's ability to integrate the North American architectural coatings business of AkzoNobel after the closing and to achieve anticipated synergies; and the risk that disruptions from the Transaction will harm PPG's business. However, it is not possible to predict or identify all such factors. Consequently, while the list of factors presented here and in PPG's Form 10-K for the year ended December 31, 2012 are considered representative, no such list should be considered to be a complete statement of all potential risks and uncertainties. Unlisted factors may present significant additional obstacles to the realization of forward-looking statements. Consequences of material differences in results compared with those anticipated in the forward-looking statements could include, among other things, business disruption, operational problems, financial loss, legal liability to third parties and similar risks, any of which could have a material adverse effect on PPG's consolidated financial condition, results of operations or liquidity. All information in this presentation speaks only as of March 15, 2013, and any distribution of this presentation after that date is not intended and will not be construed as updating or confirming such information. PPG undertakes no obligation to update any forward-looking statement, except as otherwise required by applicable law.



Presentation Topics

PPG's Business Portfolio Transformation

Acquisition of AkzoNobel's N.A. Architectural Coatings

Coatings Industry

2012 Financial Performance

Cash and Cash Deployment

Question & Answer Session



PPG Industries: A Global Leader in Coatings and Specialty Materials

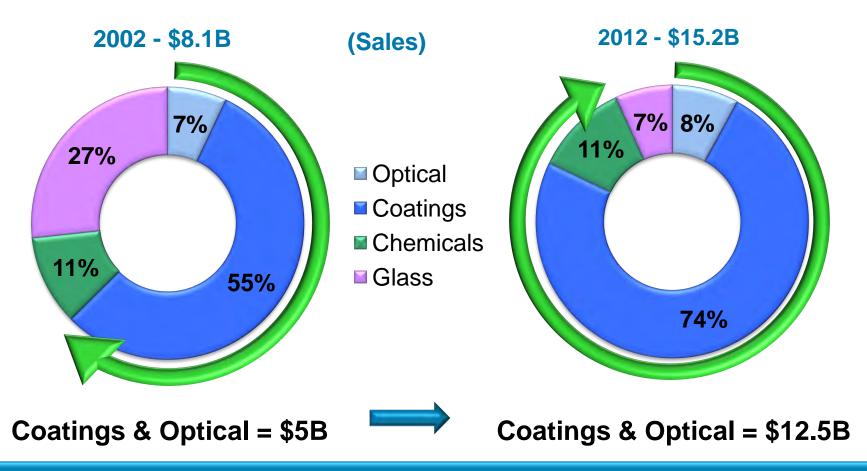


Business Portfolio Transformation





Significant Portfolio Shift



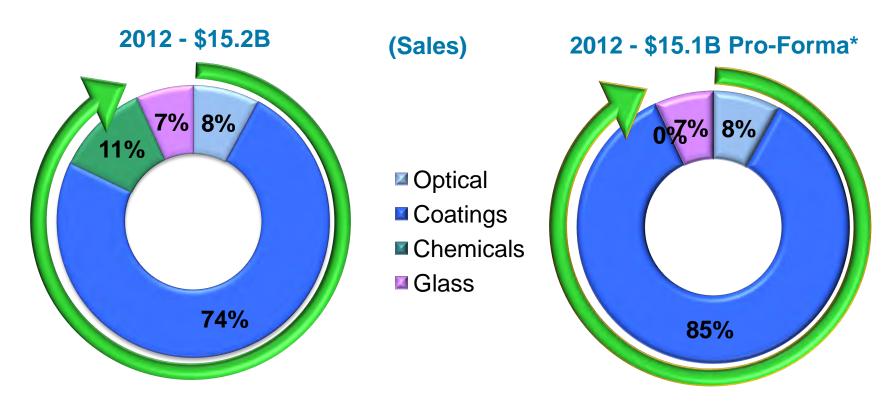
Coatings & Optical double in size; 82 percent of revenues

Transforming the Portfolio - 2012

- Announced separation of commodity chemicals and subsequent merger with Georgia Gulf (now named Axiall)
- Signed an agreement to acquire AkzoNobel's North American architectural coatings business
- Acquired Spraylat (U.S.A), Dyrup (Europe) and Colpisa (Columbia)
- Entered into additional joint venture with Asian Paints to expand coatings activities in India



Accelerated Shift with Recent Strategic Actions



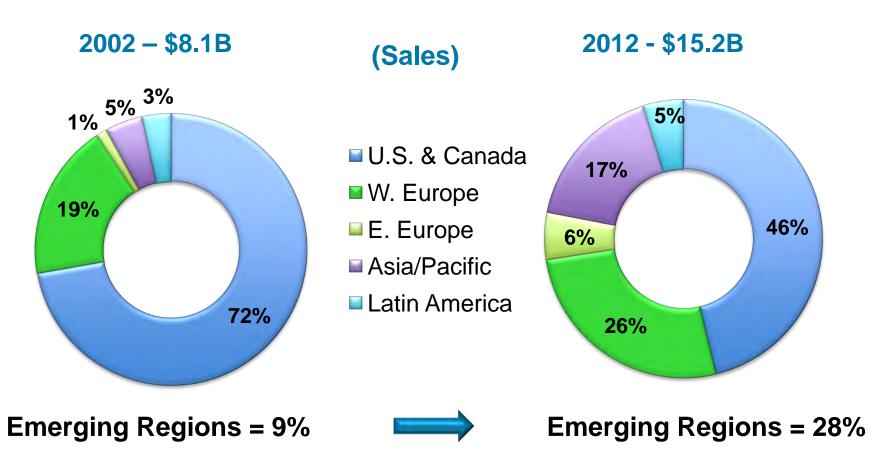
Coatings & Optical = \$12.5B



Coatings & Optical = \$14B

Chemicals split-off and AzkoNobel N.A. Architectural Coatings Acquisition

Significant Geographic Shift

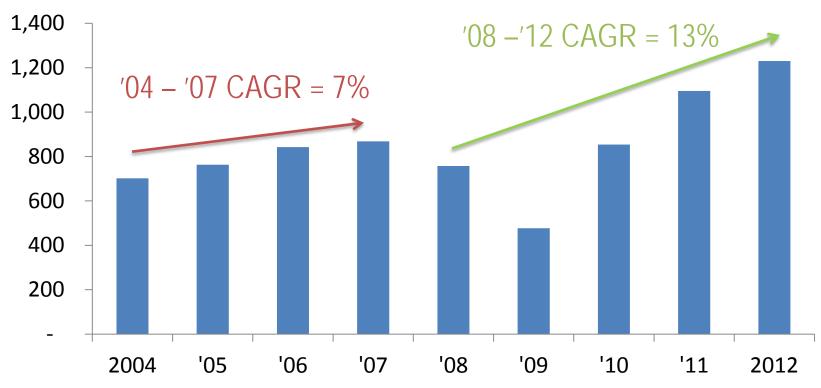


Improved geographic profile with strong emerging regions footprint



Enhanced Earnings Trend





Accelerated earnings growth since major portfolio moves in 2008

^{*} Reconciliations to reported figures in the presentation appendix



Acquisition of AkzoNobel's North American Architectural Coatings Business (pending)



Acquisition - AkzoNobel's N.A. Architectural Coatings

Transaction Summary:

- Continues Accelerated Pace of PPG's Transformation
- Expands PPG's North American Architectural Coatings Business
 - Expands business in all three distribution channels
 - Improved U.S. position (#2), leading (#1) positions in Canada and Caribbean
- Attractive Financial Returns
 - \$1.05B purchase price = 0.7x current year sales
 - Minimal acquisition of legacy liabilities
 - \$160 million of earnings improvement and 10% EBIT return on sales in third year following acquisition
 - Will enhance PPG's cash generation
 - Transaction occurring in early stages of U.S. construction market recovery offering potential upside

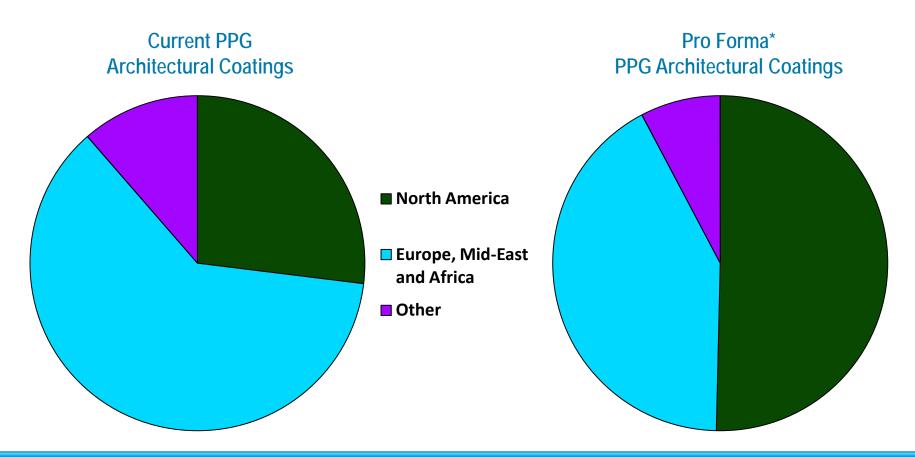
Acquisition - AkzoNobel's N.A. Architectural Coatings

Financial Summary:

- Purchase Price \$1.05B
 - \$875 million in cash
 - \$175 million assumed liabilities (Canadian Pension Plans)
 - No U.S. pension, post-retirement benefits (OPEB) or other non-commercial liabilities
- Earnings Improvement (\$160 million vs. current year results)
 - \$60 million lower costs upon closing
 - \$30 million incremental synergies by end of year one
 - \$70 million incremental synergies by end of year three
- Expected PPG EPS Impact
 - Accretive in first twelve months excluding non-recurring acquisition accounting impacts and restructuring
 - 10% EBIT return on sales in third calendar year



Improved Global Architectural Coatings Sales Mix



More balanced geographically; additional exposure in early stages of U.S. construction recovery

All percentages are approximate. * Pro Forma includes acquisition of AkzoNobel's North American architectural coatings business



PPG Pro Forma* N.A. Architectural Coatings Business Profile

Expanded Customer Touch Points

U.S. Company Owned Store Network

Distribution Channel	Current PPG Outlets	Current Akzo Outlets	Combined Outlets *	Regional Ranking*	N
Company Owned Stores	400	600	1,000	#2	
National Home Centers	2,000	6,000	8,000	#2	S F
Independent Distributors	2,000	<u>4,000</u>	<u>6,000</u>	#2	
Total Customer Touch Points	4,400	10,600	15,000	#2	Pa



Significant expansion of customer touch points serving entire regional market

□ Pushpins

All number of outlets are approximate

^{*} Pro Forma includes acquisition of AkzoNobel's North American architectural coatings business

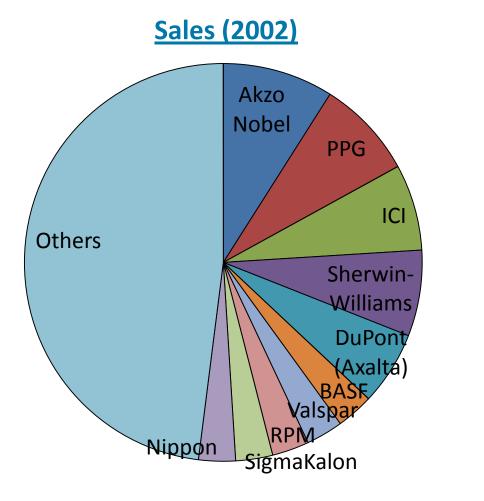


Coatings Industry

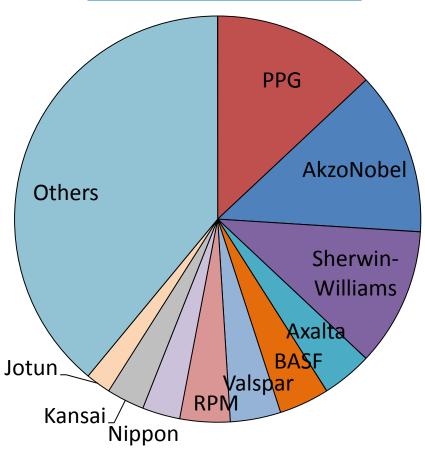




Global Coatings Industry is Consolidating



Sales (2012 Pro Forma)

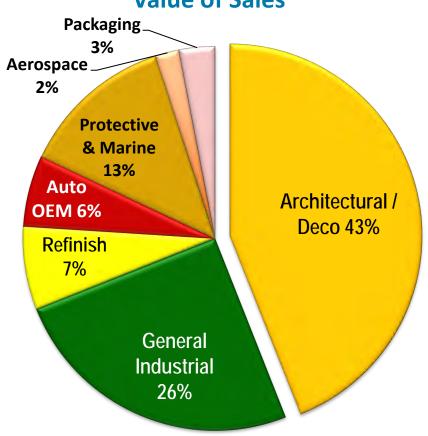


^{*} Pro Forma includes PPG's acquisition of AkzoNobel's North American architectural coatings business and Sherwin-Williams' acquisition of Comex Sources: Company annual reports and PPG estimates



Global Coatings Industry

End-Market Demand by Dollar Value of Sales



Key PPG Attributes

Global Breadth in all end-use markets

LeTading Technologies

Technical/Customer Service

Distribution

Local/Regional Production Capabilities

PPG Global Market Positions

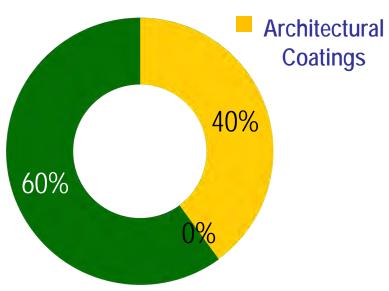
	Global Position	Arch. ~\$42B	Industrial ~\$25B	Protective & Marine ~\$12B	Refinish/ Collision ~\$6B	Auto OEM ~\$6B	Packaging ~\$3B	Aerospace ~\$1B
PPG*	#1							
AkzoNobel*	#2							
Sherwin- Williams*	#3							
Axalta	#4							
Valspar	#5							
BASF	#6							

^{📕 #1} Market Position 🔲 #2 Market Position 🔃 #3 Market Position 🔲 #4+ Market Position 🔃 No Meaningful Presence

^{*} Pro Forma includes PPG's acquisition of AkzoNobel's North American architectural coatings business and Sherwin-Williams' acquisition of Comex Source: PPG estimates

PPG Coatings End-Market Sales Mix*

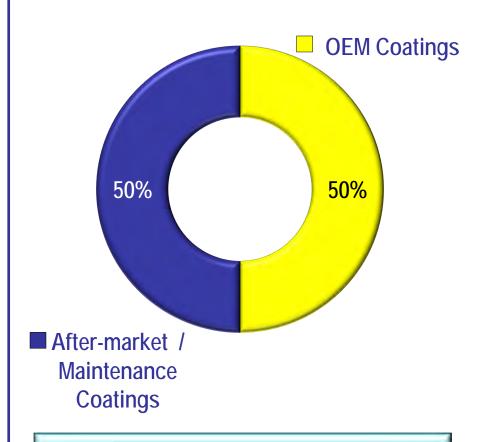
PPG Coatings End-Use



- Special-Purpose Coatings:
 - Aerospace
 - Automotive OEM
 - Automotive Refinish
 - General Industrial
 - Protective & Marine
 - Packaging

PPG a leader in special-purpose coatings; growth possibilities in architectural

PPG Coatings Sales Orientation

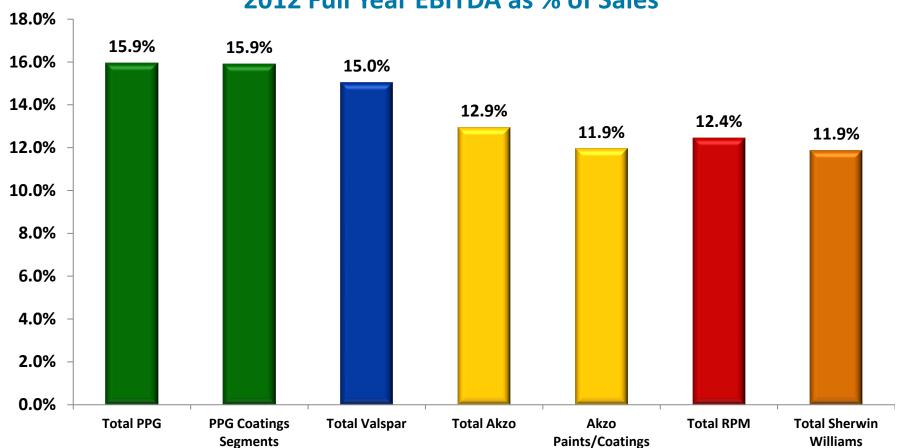


Equal coatings end-use exposure to OEM and aftermarket / maintenance

^{*} Pro Forma includes PPG's acquisition of AkzoNobel's North American architectural coatings business

Coatings Peers EBITDA %





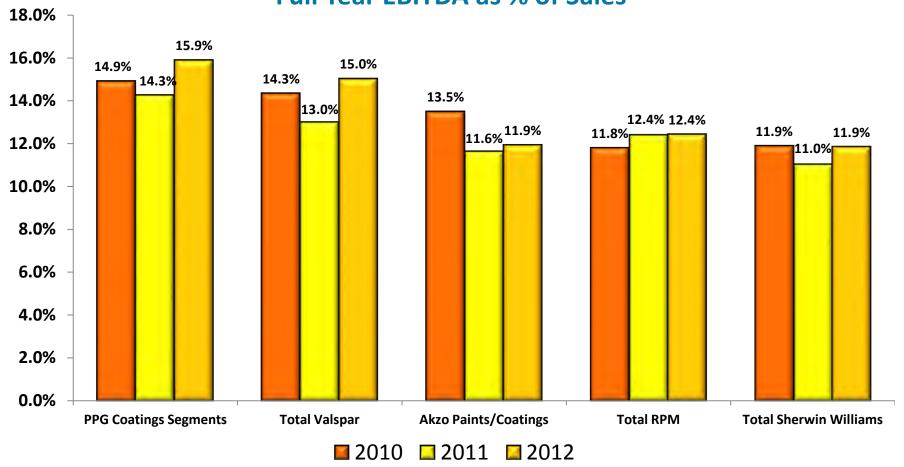
PPG remains a margin leader in the coatings sector

EBITDA from continuing operations as percent of sales as reported in company annual reports (excluding unusual items); See Appendix for reconciliations.



Coatings Peers EBITDA %





Coatings industry countering higher commodity input costs

EBITDA from continuing operations as percent of sales as reported in company annual reports (excluding unusual items); See Appendix for reconciliations.

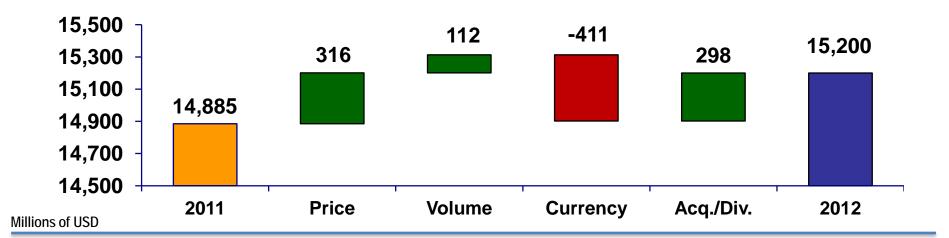


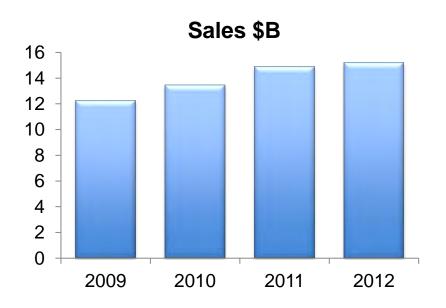
2012 Financial Performance

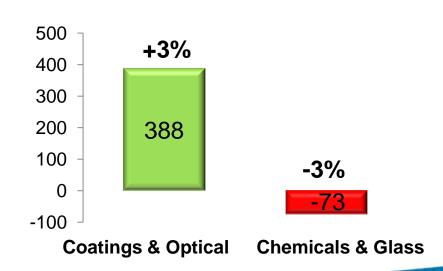




Sales Performance

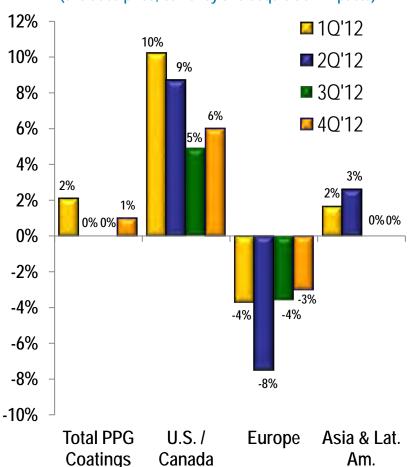






PPG Coatings Volume Trends

PPG Coatings Y-O-Y Regional Volume Trends (excludes price, currency and acquisition impacts)



2012 - Modest growth with volume trends varied by quarter, region and end-use market

Cumulative Sales \$\$ Volume Decline vs. 2008



PPG Full-Year Earnings



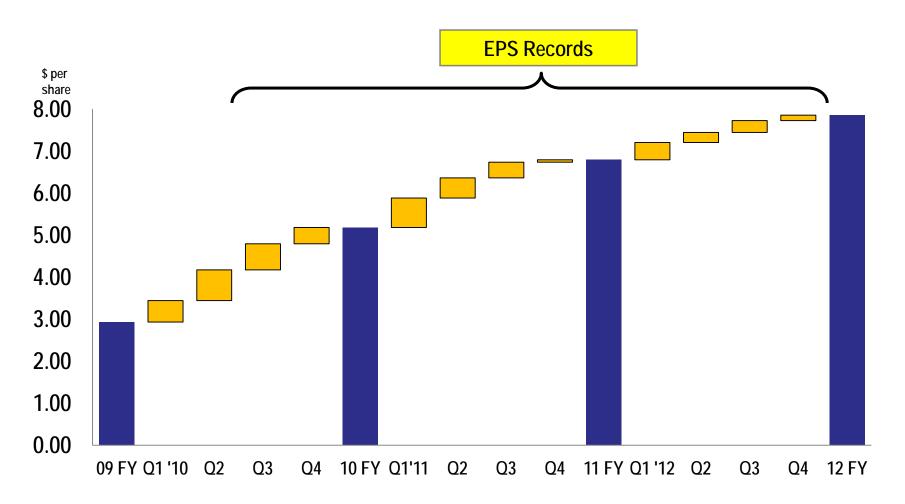
^{*} Adjusted EPS – see presentation appendix for reconciliation to reported EPS.



Improved results in all regions despite mixed regional economic conditions and weaker foreign currencies



Adjusted Earnings Per Share* Growth



Strong earnings growth - 10 consecutive quarters with record EPS

^{*} Reconciliations to reported EPS in the presentation appendix

PPG Restructuring Details (Announced April, 2012)

Restructuring Charge Details:

- Total charge \$208 million pre-tax, \$163 million after-tax (\$1.06 per share)
- Cash costs \$160 million (~80% to be spent in 2012); Non-cash \$48 million

Reporting Segment Details:

PPG Restructuring	Anticipated 2H12 Pre-tax Savings	Incremental Year 2013 Pre-tax Savings	Grand Total				
Total PPG	\$40MM -to- \$50MM	\$70MM -to- \$80MM (increasing throughout year)	\$140MM (Upon full completion)				
Approximate split by PPG reporting segment:							
Performance Coatings	33%	25%	30%				
Industrial Coatings	30%	20%	25%				
Architectural Coatings EMEA	25%	50%	35%				
Optical & Specialty Materials	10%	4%	8%				
Chemicals/Glass/Corporate	2%	1%	2%				

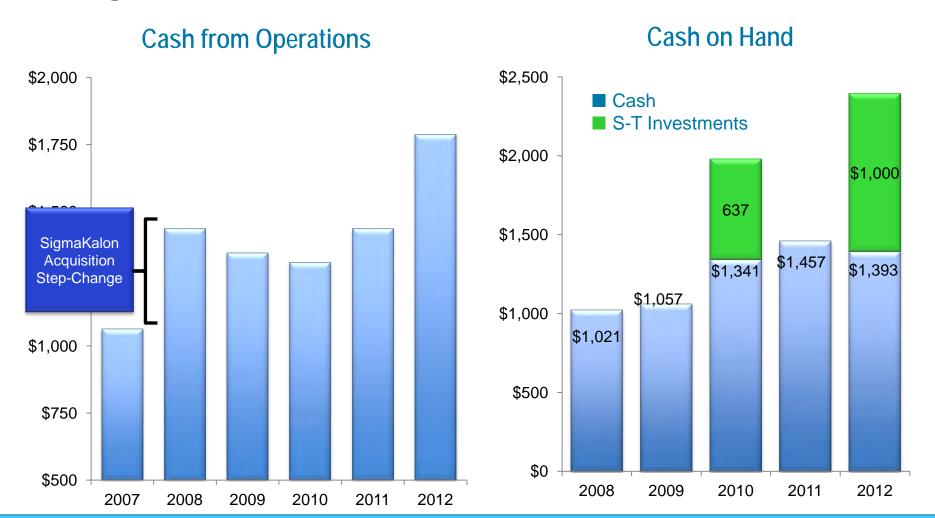


Cash and Cash Deployment





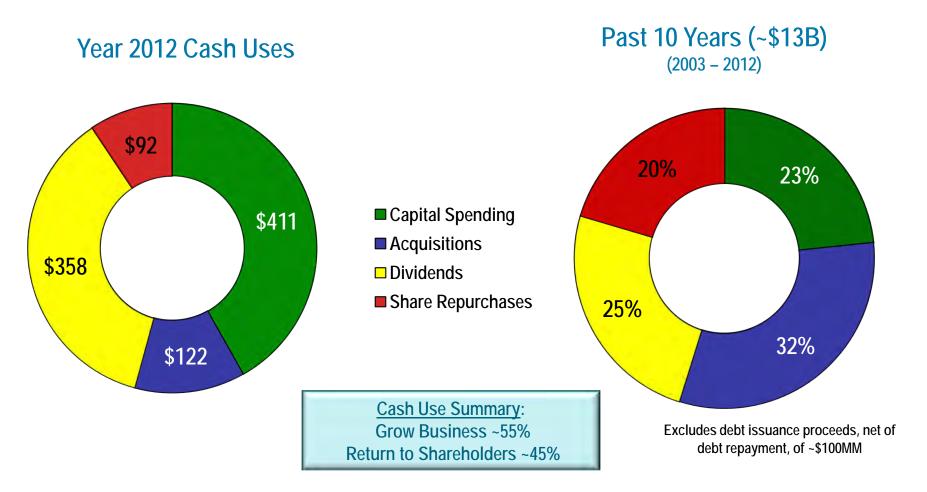
Strengthened Balance Sheet



Record cash from operations and strong cash position



Balanced Cash Deployment



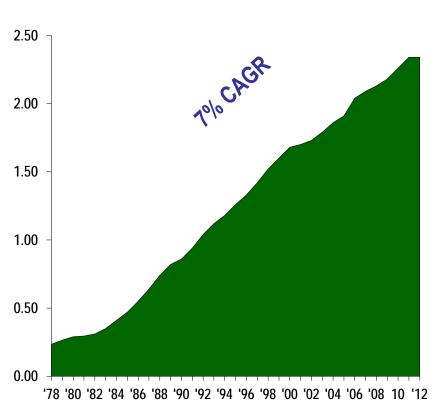
Legacy of consistent and prudent cash deployment



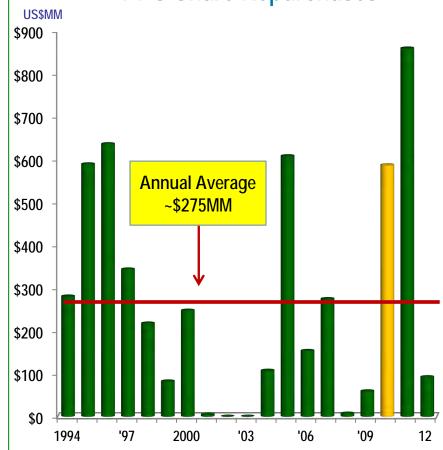
PPG Legacy

41 Years of Increased Dividends

Dividends per share - Adjusted for stock splits



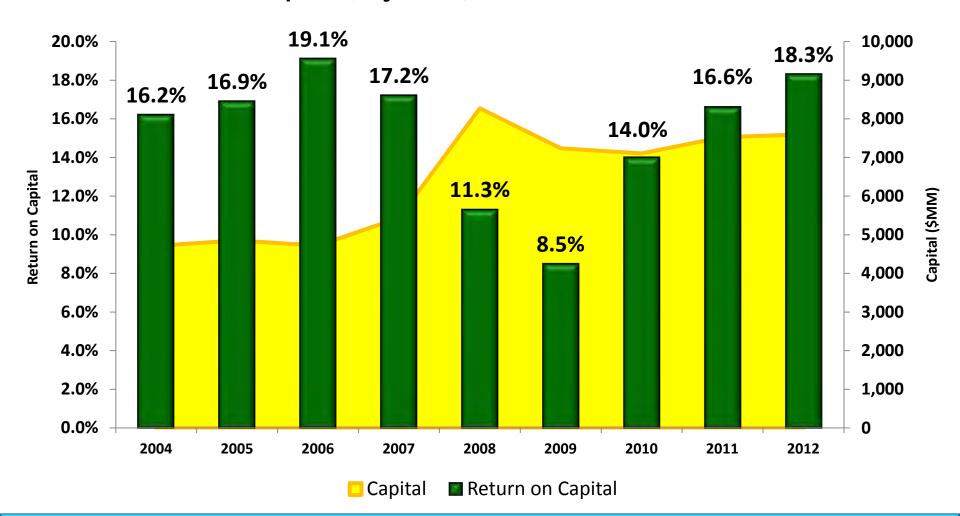
PPG Share Repurchases



Ongoing legacy of returning cash to shareholders including uninterrupted annual dividends for 113 consecutive years



PPG Return on Capital (adjusted)*



ROC returning toward pre-2008 levels on (~40%) higher capital base

^{*} Adjusted to exclude unusual charges, see appendix for reconciliation.

Strong Shareholder Returns



Summary and Q&A

- PPG and shareholders benefiting from portfolio transformation
- Further, announced portfolio actions to be finalized in 2013
- Coatings is a excellent, consolidating industry
- PPG is a global leader in many coatings end-use markets
- Excellent 2012 PPG financial performance
 - Record adjusted EPS
 - Record earnings in each region
 - Record cash from operations
- Strong cash balance focus on earnings accretive deployment



Presentation Appendix





First Quarter	20	12	20	11	20)10	20	009	2008	
	<u>\$\$</u>	<u>EPS</u>								
Net Income/(Loss) Attributable to PPG as Reported	\$13	\$0.08	\$228	\$1.40	\$30	\$0.18	\$(111)	\$(0.68)	\$100	\$0.61
Business restructuring	163	1.06	-	-	-	-	141	0.86	-	-
Acquisition-related costs	4	0.03	-	-	-	-	-	-	89	0.54
Change in U.S. Tax Law (U.S. Patient Protection and Affordable Care Act)	-	-	-	-	85	0.51	-	-	-	-
Environmental remediation reserve	99	0.64	-	-	-	-	-	-	-	-
Adjusted Net Income	\$279	\$1.81	\$228	\$1.40	\$115	\$0.69	\$30	\$0.18	\$189	\$1.15



Second Quarter	20)12	20	11	20	010	2009		2008	
	<u>\$\$</u>	<u>EPS</u>								
Net Income/(Loss) Attributable to PPG as Reported	\$362	\$2.34	\$340	\$2.12	\$272	\$1.63	\$146	\$0.89	\$250	\$1.51
Auto Glass & Services depreciation catch- up and benefit costs	-	-	-	-	-	-	-	-	23	0.14
Business separation costs	3	0.02	-	-	-	-	-	-	-	-
Adjusted Net Income	\$365	\$2.36	\$340	\$2.12	\$272	\$1.63	\$146	\$0.89	\$273	\$1.65



Third Quarter	20	12	20	11	20	010	2009		2008	
	<u>\$\$</u>	<u>EPS</u>								
Net Income Attributable to PPG as Reported	\$339	\$2.18	\$311	\$1.96	\$262	\$1.58	\$159	\$0.96	\$117	\$0.70
Business restructuring	-	-	-	-	-	-	-	-	110	0.67
Gain on divestiture of Auto Glass and Services Business	-	-	-	-	-	-	-	-	(3)	(0.02)
Business separation costs	9	\$0.06	-	-	-	-	-	-	-	-
Adjusted Net Income	\$348	\$2.24	\$311	\$1.96	\$262	\$1.58	\$159	\$0.96	\$224	\$1.35



Fourth Quarter	2012		2011		2010		2009		2008	
	<u>\$\$</u>	<u>EPS</u>								
Net Income Attributable to PPG as Reported	\$227	\$1.46	\$216	\$1.39	\$205	\$1.24	\$142	\$0.85	\$71	\$0.43
Business separation and acquisition-related costs	11	\$0.07	-	-	-	-	-	-	-	-
Adjusted Net Income	\$238	\$1.53	\$216	\$1.39	\$205	\$1.24	\$142	\$0.85	\$71	\$0.43

Full Year	20 1	12	20	11	20	10	20	009	20	800
	<u>\$\$</u>	<u>EPS</u>								
Net Loss/(Income) Attributable to PPG as Reported	\$941	\$6.06	\$1,095	\$6.87	\$769	\$4.63	\$336	\$2.03	\$538	\$3.25
Business restructuring	163	1.06	-	-	-		141	0.86	110	0.67
Environmental remediation reserve	99	0.64	-	-	-	-	-	-	-	-
Business separation and/or acquisition-related costs	27	0.18	-	-	-	-	-	-	89	0.54
Change in U.S. Tax Law (U.S. Patient Protection and Affordable Care Act)	-	-	-	-	85	0.51	-	-	-	-
Auto Glass & Services depreciation catch-up and benefits costs, net of gain on divestiture	-	<u>-</u>	-	-	-	-	-	-	20	0.12
Adjusted Net Income	\$1,230	\$7.94	\$1,095	\$6.87	\$854	\$5.14	\$477	\$2.89	\$757	\$4.58

Adjusted Net Earnings Reconciliation

Full Year	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>
Net Earnings as Reported	\$941	\$1,095	\$769	\$336	\$538
Adjustments:					
Business Restructuring	163	-	-	141	110
Divestiture-related costs	-	-	-	-	9
Acquisition-related costs	27	-	-	-	100
Environmental Remediation Charge	99	-	-	-	-
Pension Protection Act – Deferred Tax Adjustment	-	-	85	-	-
Impairments/Other	-	-	-	-	-
Total Net Adjustments	-	-	\$85	\$141	\$219
Adjusted Net Earnings	\$1,230	\$1,095	\$854	\$477	\$757

Amounts in Millions of USD



Adjusted Return on Capital Reconciliation

Full Year	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>
Adjusted Net Earnings	\$1,230	\$1,095	\$854	\$477	\$757
Net Interest Expense (after-tax)	<u>157</u>	<u>158</u>	<u>140</u>	<u>135</u>	<u>175</u>
Adjusted Net Earnings + Net Interest Expense	\$1,387	\$1,253	\$994	\$612	\$932
Capital (Average Debt & Average Equity) as Reported	\$7,598	\$7,526	\$7,020	\$7,096	\$8,053
Net Adjustment (see Net Earnings Reconciliations)	Ξ	Ξ	<u>85</u>	<u>141</u>	<u>219</u>
Adjusted Capital	\$7,598	\$7,526	\$7,105	\$7,237	\$8,272
Adjusted Return on Capital	18.3%	16.6%	14.0%	8.5%	11.3%

Amounts in Millions of USD, except percents

Adjusted Net Earnings Reconciliation

FULL YEAR	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>
Net Earnings as Reported	\$834	\$711	\$596	\$683
Adjustments:				
Business Restructuring	-	23	-	-
Divestiture-related costs	30	-	-	-
Acquisition-related costs	4	-	-	-
Environmental Charge	-	106	-	-
Legal Settlement	-	-	117	-
Debt Refinancing	-	-	12	-
Impairments/Other	-	2	38	19
Total Net Adjustments	\$34	\$131	\$167	\$19
Adjusted Net Earnings	\$868	\$842	\$763	\$702

Amounts in Millions of USD



Adjusted Return on Capital Reconciliation

Full Year	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>
Adjusted Net Earnings	\$868	\$842	\$763	\$702
Net Interest Expense (after-tax)	<u>66</u>	<u>61</u>	<u>57</u>	<u>63</u>
Adjusted Net Earnings + Net Interest Expense	\$934	\$903	\$820	\$765

Capital (Average Debt & Average Equity) as Reported	\$5,403	\$4,587	\$4,686	\$4,694
Net Adjustment (see Net Earnings Reconciliations)	<u>34</u>	<u>131</u>	<u>167</u>	<u>19</u>
Adjusted Capital	\$5,437	\$4,718	\$4,853	\$4,713

Amounts in Millions of USD, except percents

EBITDA Reconciliation

EBITDA as % of Sales (continuing operations only*):

2012	Total PPG	PPG Coatings Segments	Total Sherwin Williams	Total Valspar	Total RPM	Total Akzo *	Akzo Paints & Coatings
Currency	USD	USD	USD	USD	USD	Euro	Euro
Sales	15,203	11,278	9,534	4,021	3,777	15,390	9,999
Segment/Net Income *	941	1,479	631	292	234	(1,244)	887
Unusual Charges	399		4	26		2,160	
Income Taxes	448		276	125	94	172	
Interest	171		40	67	68	267	
Depreciation & Amortization	465	314	179	94	74	635	307
EBITDA	2,424	1,793	1,130	604	470	1,990	1,194
% of Sales	15.9%	15.9%	11.9%	15.0%	12.4%	12.9%	11.9%

Amounts in Millions, Except Percents

EBITDA Reconciliation

EBITDA as % of Sales (continuing operations only*):

2011	Total PPG	PPG Coatings Segments	Total Sherwin Williams	Total Valspar	Total RPM	Total Akzo *	Akzo Paints & Coatings
Currency	USD	USD	USD	USD	USD	Euro	Euro
Sales	14,885	10,888	8,766	3,952	3,382	15,697	9,371
Segment/Net Income *	1,095	1,234	442	(139)	203	645	687
Unusual Charges			5	457		127	129
Income Taxes	385		300	35	92	194	
Interest	168		39	62	50	336	
Depreciation & Amortization	467	316	181	98	73	621	274
EBITDA	2,115	1,552	967	513	418	1,923	1,090
% of Sales	14.2%	14.3%	11.0%	13.0%	12.4%	12.3%	11.6%

Amounts in Millions, Except Percents

EBITDA Reconciliation

EBITDA as % of Sales (continuing operations only*):

2010	Total PPG	PPG Coatings Segments	Total Sherwin Williams	Total Valspar	Total RPM	Total Akzo *	Akzo Paints & Coatings
Currency	USD	USD	USD	USD	USD	Euro	Euro
Sales	13,423	9,863	7,776	3,227	3,413	14,640	9,754
Segment/Net Income *	769	1,152	462	222	181	877	883
Unusual Charges			4	4		155	121
Income Taxes	415		215	97	87	170	
Interest	189		71	58	52	327	
Depreciation & Amortization	470	319	175	81	84	590	312
EBITDA	1,843	1,471	927	462	404	2,119	1,316
% of Sales	13.7%	14.9%	11.9%	14.3%	11.8%	14.5%	13.5%

Amounts in Millions, Except Percents



Thank you for your interest in PPG Industries, Inc.

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