



## George Goncalves

Managing Director  
Head of US Rates Strategy

George Goncalves, Managing Director, is Head of US Rates Strategy for Fixed Income at Nomura, the global investment bank.

George has more than thirteen years of experience in the markets. Prior to joining Nomura in February, 2010, he was head of rates strategy at Cantor Fitzgerald. Before that, he was a rates research analyst, on the rates strategy team at Morgan Stanley, and prior to that at Banc of America Securities. He started his career as an assistant fixed income portfolio manager with Merrill Lynch Asset Management, where he focused on the front-end of the US rates curve and money market products.

George is highly regarded for his views and analysis and is frequently quoted in the financial press including, *Bloomberg*, *Financial Times*, and *The Wall Street Journal*, and has made several guest appearances on *Bloomberg TV*, *CNBC* and *Reuters TV*.

In 2007, he was voted one of the top twenty rising fixed income professionals worldwide in the inaugural "Rising Stars" survey by *Institutional Investor* magazine. He wrote a chapter on TIPS & Inflation products in the *IFR Market Intelligence* book series. George received a Bachelor's degree in Finance and Political Science from Rutgers University's School of Management and the Honors College at Rutgers.

### **MARKET FOCUS:**

George uses a combination of economic fundamentals, global macro events, flows/positions and technical insights to make strategic rates portfolio and tactical relative value (RV) trade recommendations across the US and Canada rates markets.